

# Full Trail Model - Mar'21

## Brokerage Structure

(Lumpsum & SIP Investments)							Annual Retention Incentive for B-30 Locations- in Trail (p.a.)	T-30		B-30	
Proposed Category	Scheme Name	Exit Load(*)	Claw Back Period	1st Yr. Trail (p.a.)	2nd Yr. to 5th Yr. Trail (p.a.)	6th Yr. Onwards Trail (p.a.)		Total 1st yr Payout	5 yr Payout	Total 1st yr Payout	5 yr Payout
<b>Equity</b>											
Large Cap	NIPPON INDIA LARGE CAP FUND	7 days	12 months	0.85%	0.85%	0.80%	1.50%	0.85%	4.25%	2.35%	5.75%
Large & Mid Cap	NIPPON INDIA VISION FUND	12 Months	12 months	0.75%	0.75%	0.65%	1.50%	0.75%	3.75%	2.25%	5.25%
Multi Cap	NIPPON INDIA MULTI CAP FUND	12 Months	12 months	0.90%	0.90%	0.80%	1.75%	0.90%	4.50%	2.65%	6.25%
Focused Fund - Multi Cap	NIPPON INDIA FOCUSED EQUITY FUND	12 Months	12 months	0.90%	0.90%	0.65%	1.75%	0.90%	4.50%	2.65%	6.25%
Mid Cap	NIPPON INDIA GROWTH FUND	1 Month	12 months	0.90%	0.90%	0.90%	1.50%	0.90%	4.50%	2.40%	6.00%
Small Cap	NIPPON INDIA SMALL CAP FUND	1 Month	12 months	0.60%	0.60%	0.60%	1.75%	0.60%	3.00%	2.35%	4.75%
Value Fund	NIPPON INDIA VALUE FUND	12 Months	12 months	0.95%	0.95%	0.90%	1.50%	0.95%	4.75%	2.45%	6.25%
Sectoral	NIPPON INDIA BANKING FUND	1 Month	12 months	0.75%	0.75%	0.65%	1.50%	0.75%	3.75%	2.25%	5.25%
	NIPPON INDIA PHARMA FUND	1 Month	12 months	0.90%	0.90%	0.80%	1.50%	0.90%	4.50%	2.40%	6.00%
Thematic	NIPPON INDIA CONSUMPTION FUND	1 Month	12 months	0.85%	0.85%	0.70%	1.50%	0.85%	4.25%	2.35%	5.75%
	NIPPON INDIA POWER & INFRA FUND	1 Month	12 months	0.80%	0.80%	0.65%	1.50%	0.80%	4.00%	2.30%	5.50%
	NIPPON INDIA JAPAN EQUITY FUND	12 Months	12 months	0.75%	0.75%	0.60%	1.50%	0.75%	3.75%	2.25%	5.25%
	NIPPON INDIA US EQUITY OPPORTUNITIES FUND	12 Months	12 months	0.75%	0.75%	0.60%	1.50%	0.75%	3.75%	2.25%	5.25%
	NIPPON INDIA QUANT FUND	1 month	12 months	0.60%	0.60%	0.60%	1.50%	0.60%	3.00%	2.10%	4.50%
<b>Hybrid</b>											
Conservative Hybrid	NIPPON INDIA HYBRID BOND FUND	12 Months	12 months	1.00%	1.00%	1.00%	1.00%	1.00%	5.00%	2.00%	6.00%
Aggressive Hybrid	NIPPON INDIA EQUITY HYBRID FUND	12 Months	12 months	0.70%	0.70%	0.70%	1.50%	0.70%	3.50%	2.20%	5.00%
Equity Savings	NIPPON INDIA EQUITY SAVINGS FUND	12 Months	12 months	0.65%	0.65%	0.65%	1.50%	0.65%	3.25%	2.15%	4.75%
Balanced Advantage	NIPPON INDIA BALANCED ADVANTAGE FUND	12 Months	12 months	1.00%	1.00%	1.00%	1.50%	1.00%	5.00%	2.50%	6.50%
Multi Asset	NIPPON INDIA MULTI ASSET FUND	12 Months	12 months	1.10%	1.10%	1.10%	1.00%	1.10%	5.50%	2.10%	6.50%
<b>Goal Based</b>											
ELSS	NIPPON INDIA TAX SAVER FUND	3 yr lock in	3 yr lock in	0.85%	0.85%	0.70%	1.75%	0.85%	4.25%	2.60%	6.00%
Retirement	NIPPON INDIA RETIREMENT FUND - WEALTH CREATION	5 yr lock in	5 yr lock in	1.15%	1.15%	1.00%	1.50%	1.15%	5.75%	2.65%	7.25%
	NIPPON INDIA RETIREMENT FUND - INCOME GENERATION	5 yr lock in	5 yr lock in	0.90%	0.90%	0.90%	1.50%	0.90%	4.50%	2.40%	6.00%
<b>Index &amp; FOF</b>											
Index	NIPPON INDIA INDEX FUND - NIFTY PLAN	7 days	No Clawback	0.65%	0.65%	0.65%	NIL	0.65%	3.25%	0.65%	3.25%
	NIPPON INDIA INDEX FUND - SENSEX PLAN	7 days	No Clawback	0.15%	0.15%	0.15%	NIL	0.15%	0.75%	0.15%	0.75%
	NIPPON INDIA NIFTY SMALL CAP 250 INDEX FUND	7 days	No Clawback	0.55%	0.55%	0.55%	NIL	0.55%	2.75%	0.55%	2.75%
	NIPPON INDIA NIFTY 50 VALUE 20 INDEX FUND	NIL	No Clawback	0.50%	0.50%	0.50%	NIL	0.50%	2.50%	0.50%	2.50%
	NIPPON INDIA NIFTY MIDCAP 150 INDEX FUND	NIL	No Clawback	0.50%	0.50%	0.50%	NIL	0.50%	2.50%	0.50%	2.50%
FOF	NIPPON INDIA GOLD SAVINGS FUND	15 days	12 months	0.30%	0.30%	0.30%	0.50%	0.30%	1.50%	0.80%	2.00%
	NIPPON INDIA ASSET ALLOCATOR FoF	12 Months	No Clawback	0.80%	0.80%	0.80%	NIL	0.80%	4.00%	0.80%	4.00%
	NIPPON INDIA PASSIVE FLEXICAP FoF	NIL	12 months	0.40%	0.40%	0.40%	0.25%	0.40%	2.00%	0.65%	2.25%
	NIPPON INDIA JUNIOR BEES FOF	NIL	No Clawback	0.15%	0.15%	0.15%	NIL	0.15%	0.75%	0.15%	0.75%
<b>Debt</b>											
Low Duration Fund	NIPPON INDIA LOW DURATION FUND	NIL	No Clawback	0.45%	0.45%	0.45%	NIL	0.45%	2.25%	0.45%	2.25%
Corporate Bond	NIPPON INDIA CORPORATE BOND FUND	NIL	No Clawback	0.30%	0.30%	0.30%	NIL	0.30%	1.50%	0.30%	1.50%
Short Duration Fund	NIPPON INDIA SHORT TERM FUND	NIL	12 months	0.70%	0.50%	0.45%	1.25%	0.70%	2.70%	1.95%	3.20%
Long Duration Fund	NIPPON INDIA NIVESH LAKSHYA FUND	36 Months	12 months	0.20%	0.20%	0.20%	1.25%	0.20%	1.00%	1.45%	2.25%
Banking & PSU	NIPPON INDIA BANKING & PSU FUND	NIL	No Clawback	0.35%	0.35%	0.35%	NIL	0.35%	1.75%	0.35%	1.75%
Floater	NIPPON INDIA FLOATING RATE FUND	NIL	No Clawback	0.20%	0.20%	0.20%	NIL	0.20%	1.00%	0.20%	1.00%
Credit Risk	NIPPON INDIA CREDIT RISK FUND	12 Months	12 months	0.95%	0.95%	0.95%	0.50%	0.95%	4.75%	1.45%	5.25%
Medium Duration	NIPPON INDIA STRATEGIC DEBT FUND	12 Months	No Clawback	0.75%	0.75%	0.75%	NIL	0.75%	3.75%	0.75%	3.75%
Dynamic Bond	NIPPON INDIA DYNAMIC BOND FUND	NIL	12 months	0.30%	0.30%	0.30%	1.25%	0.30%	1.50%	1.55%	2.75%
Medium & Long Duration	NIPPON INDIA INCOME FUND	NIL	12 months	1.05%	1.05%	0.85%	1.25%	1.05%	5.25%	2.30%	6.50%
Gilt	NIPPON INDIA GILT SECURITIES FUND	NIL	No Clawback	0.85%	0.85%	0.85%	NIL	0.85%	4.25%	0.85%	4.25%
<b>Arbitrage</b>											
Arbitrage	NIPPON INDIA ARBITRAGE FUND	1 month	No Clawback	0.50%	0.50%	0.50%	NIL	0.50%	2.50%	0.50%	2.50%
<b>Liquid/Ultra Liquid</b>											
Liquid Fund	NIPPON INDIA LIQUID FUND	7 Days	No Clawback	0.05%	0.05%	0.05%	NIL	0.05%	0.25%	0.05%	0.25%
Liquid Fund	NIPPON INDIA OVERNIGHT FUND	NIL	No Clawback	0.07%	0.07%	0.07%	NIL	0.07%	0.35%	0.07%	0.35%
Money Market	NIPPON INDIA MONEY MARKET FUND	NIL	No Clawback	0.05%	0.05%	0.05%	NIL	0.05%	0.25%	0.05%	0.25%
Ultra Short Duration	NIPPON INDIA ULTRA SHORT DURATION FUND	NIL	No Clawback	0.70%	0.70%	0.70%	NIL	0.70%	3.50%	0.70%	3.50%

Please refer annexure for detailed terms & conditions and SIP Insure brokerage and applicability of ARI-Annual Retention Trail Incentive.

(\*) Kindly refer SID